



ANALYST/ASSOCIATE: REAL ASSETS

Full-time (remote) position for highly motivated and detail-oriented investment professional.

Alliance Global Advisors

Alliance Global Advisors is a women-owned, consulting firm focused on empowering the institutional investment community to elevate best practices. Advising Clients with over \$620 billion in assets under management, Alliance partners with organizations to provide an independent perspective on strategic planning, business and operations so executive management teams can focus on what matters most: diligently managing client capital, creating value and delivering exceptional returns in a performance-driven market.

Why you will love working with us: Passion, Confidence & Empowerment

Alliance is a high growth, dynamic organization. We are passionate about creating work that will continue to enhance the industry and promote modernization across our Clients' platforms. We are confident in and proud of the results we deliver, and we seek to create a community that empowers each other, encouraging professional development through mentorship. Alliance is committed to Diversity, Equity and Inclusion - candidates should have similar objectives. Visit alliance-globaladvisors.com to learn more. We offer a flexible work environment and an energetic collaborative culture. Alliance is a self-motivated company culture where team members are eager to succeed. Individuals are motivated and have a lot of company pride.

Position Summary

Alliance Global Advisors is currently seeking a full-time Analyst or Associate. The ideal candidate will have private equity real estate/real assets and/or real estate investment banking experience and have the analytical and interpersonal skills to serve as a key component on our team.

The Candidate will report directly to the Vice President of Client Engagement. A general description of duties is listed below.

Primary Level Responsibilities

- Work directly with Management and Vice Presidents to satisfy a broad range of client needs
- Manage the production and completion of investor and consultant requests while providing a significant level of quality control



- Coordinate the update of general investment presentations, teasers, market studies, competitor analysis, and other materials
- Report directly to Vice Presidents on all client-related assignments
- Research evolving industry topics and trends; draft white papers or promotional pieces on a variety of research topics
- Stay abreast of changing market conditions and industry best practices, notifying management of important changes
- Analyze client performance and adherence to industry best practices
- Create / review client questionnaires, policies and procedures, and other documents for accuracy
- Monitor institutional investor board / investment committee meetings and summarize relevant real asset content (CIO, Consultant and Investment Staff viewpoints)
- Interact with clients of the firm (a diverse set of real asset investment managers)
- Participate in presenting information to clients during bi-weekly client meetings
- Prepare agenda and notes for calls and meetings

Assist with the Following Responsibilities

- Generate ideas and produce on-brand content for the Alliance website, including blog posts, podcasts, videos
- Participate in the creation and updating of Alliance work product
- Follow industry news organizations to stay on top of trends and share with the team
- Participate in various industry stakeholder calls to gather intel from the market
- Coordinate the scheduling of client related internal/external calls and meetings

Preferred Qualifications

- Preference for (3) years of analyst level work experience in financial services or marketing role (preferably real estate or real assets)
- Established performer in real estate, private equity or other investment management firm focused on real estate
- Experience writing memorandums and/or producing investor presentations
- Advanced Microsoft Office skills and Experience in CRMs- Advanced degree in real estate is a plus
- Analytical/research experience with Consultancy, GP or LP on Institutional Real Asset Investment Industry
- High level of intellectual curiosity
- Dedication to branding and cohesive design (design and formatting skills within PowerPoint a plus)
- Interest in working for a fast-growing company



- Self-starter, effective and reliable working remotely
- Superior writing and communication skills
- Must be willing to meet tight deliverable deadlines with limited oversight
- Must be motivated to create client-ready work product without error
- Must be able to self-motivate - set deadlines and remain reliable
- Team-oriented individual who craves constant personal and professional improvement

Compensation & Perks

- Flexible work environment, with ability to work remotely
- Contract Position
- Annual compensation commensurate with experience
- Annual Discretionary Bonus, considering the following elements
 - Team Member Performance
 - Performance of Business
- Alliance is headquartered in Naples, Florida. However, you choose where you live and work

Contact

If interested, please send a cover letter and resume to ea@alliance-globaladvisors.com